

Rationale, Products and Terms



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CONSULTING RATIONALE

- Outside, unbiased point of view
- Expertise to augment current faculty and administrative resources
- Provide access to proven accomplishments and vast experience
- Catalyst for change, growth, improvement through creative stimulation and provocation
- Strategic partner / tactical problem-solver
- Task-oriented, focused use of budget (with no overhead)

CONSULTING MODES AND END PRODUCTS

- Oral / visual presentation to groups
- Written report (summary)
- Written report (detailed)
- Meetings (individual / small group)
- Workshops (small / medium group)
- Engagement over timeframe (week, month, semester, etc.)
- Site visit – all expenses paid (travel, lodging, meals, ground transportation)
- Campaign (embedded, large scale, long term involvement)

COST AND TERMS

- Hourly rate: \$145, with four hour minimum billing block
- Day rate: \$860, per eight hour work day
- Project rate: variable, depending on complexity and time commitment – to be negotiated
- Terms: signed contract, deposit of 20% required to begin, payment net 30 days from subsequent invoices
- Venmo® and Zelle® money transfers possible
- Consulting practice is sole proprietorship; a W-9 tax form will be provided and client will generate a 1099-Misc income form at year's end
- Design education consulting costs can be built into grant funding